

POWERPOINT PREPARED FOR:

# Study Group

## August 24, 2022



**BETSY RICHARD**  
**CONSULTING**

Define your core.  
Center your business.



Certified 5 Behaviors® Trainer



Certified Everything DiSC® Trainer



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### Core Values

- Clear unhindered honesty
- Adding value
- Accountability with compassion
- Taking the best and right next step

Betsy C. Richard  
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### Guarantee

You will experience individual unique care that adds value to you and your business, or I will recommend someone more suited to your needs.



Define your core.  
Center your business.

### Core Focus

- **Purpose/Cause/Passion:** Build solid foundations internally that will catapult growth for leaders and their teams
- **My Niche:** Expert at empowering and implementing your best ideas by co-creation and accountability

### Proven Process:

Awareness, discussion, execution, growth, evaluation, circle back

### Three Uniques:

- One on one accountability to manage promises
- Create passion, excitement, and energy
- Bring out the best in life and business

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# GETTING TO KNOW YOU:

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1. Where did you grow up?
  2. How many siblings do you have?
  3. Where are you in the line up?
  4. What was an important or unique challenge of your childhood or being a kid?



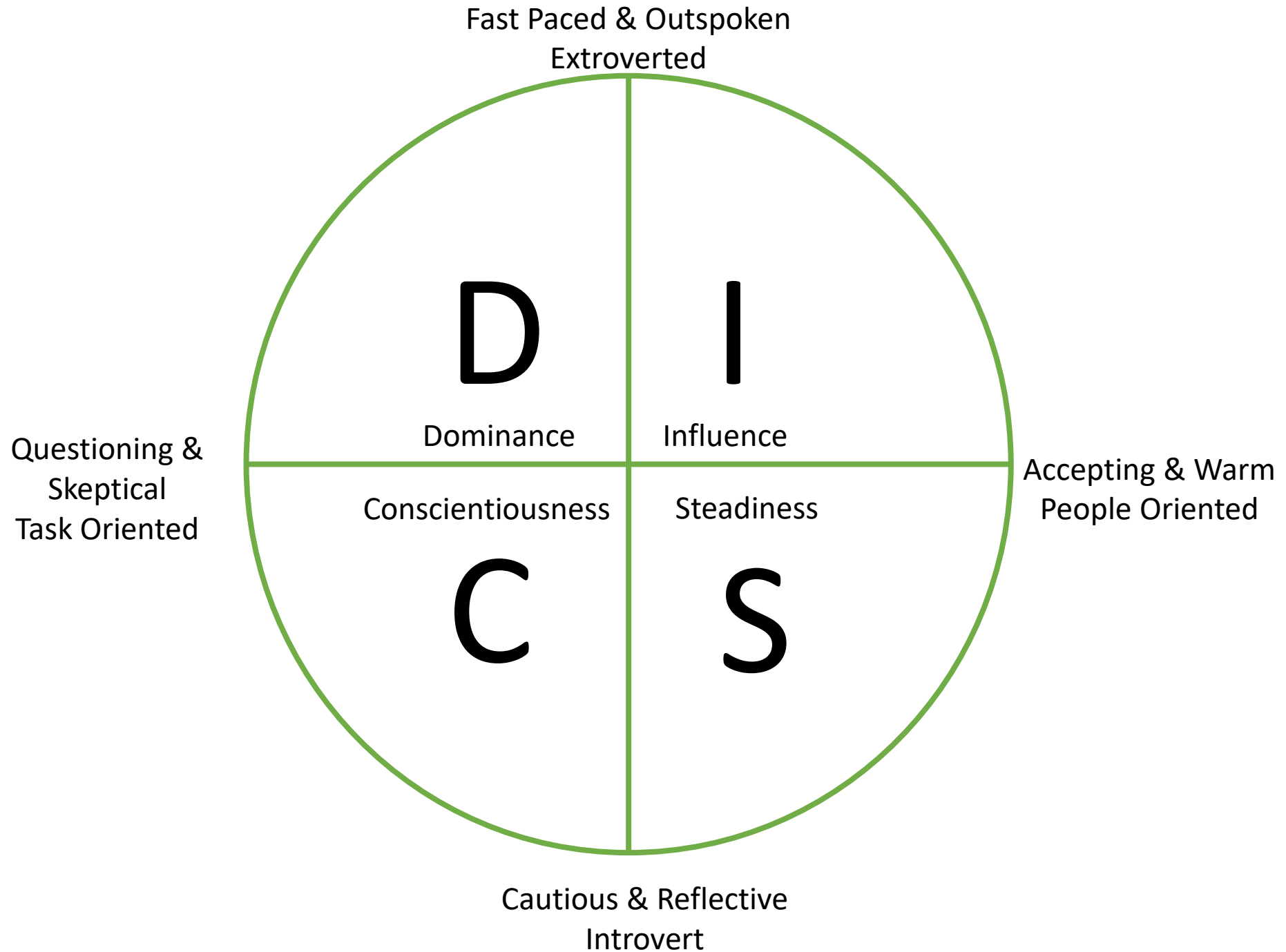
# The Great Resignation

I want to be known

There is a vision

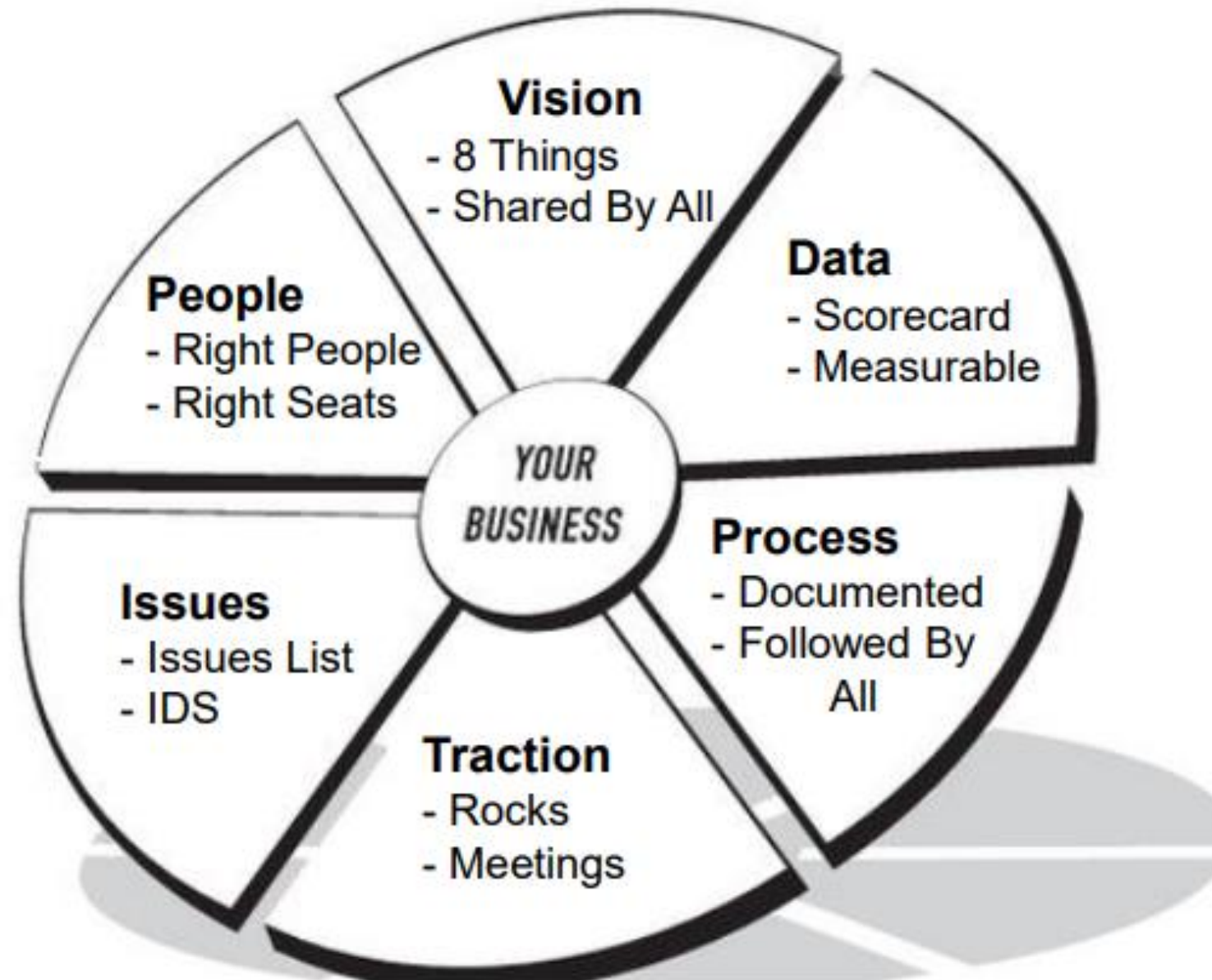
I play a part in the vision

I trust the leaders and  
coworkers





## THE EOS MODEL™ by Gino Wickman





# Scoring Results

If your score falls between:

20-34% Please read on. This book will change your life

35-49% You are normal. But would you prefer normal or great?

50-64% You are above average, but there is still room for improvement.

65-79% You are well above average

80-100% This is where most EOS clients end up. This is your goal.



## Workplace Spirituality



Having compassion towards others and experiencing a mindful inner consciousness in the pursuit of meaningful work – *Petchsawang and Duchon*

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